

9 Questions to Ask Before Choosing a Swimming Pool Builder

A pool is a big investment. Before simply walking into the closest pool store and signing a contract, make sure you do your research. Many pool companies may say they have experience, but that doesn't matter if their business practices aren't reputable. Insuring that the company you choose to build with is credible will save you thousands of dollars later on, as well as much time and effort. Save yourself from worry and make sure you ask these 9 important questions before choosing a company to build your pool.

How long have you been in business?

The length the business has been operating is important because many pool companies do not last more than 5 years. Warranties, contracts, and future services are worthless if the company goes out of business. Make sure the business has a good track record.

Have you ever changed your name?

A name change in the history of the company almost always means there are unfinished pool projects. If you have a quality product under a known name, why would you change the name and start over? We have had the same name for _____.

Can I get 3 references from people for whom you have previously built a pool?

A company with good rapport should easily be able to get you three references. If you are able to talk to these people, ask them about the company's attitude and habits throughout the job process. Were there any hidden fees? Was the quality of work not only satisfactory, but excellent?

Does the company have a Yelp page?

Reviews from previous customers are as good as gold in any industry. Be sure to remember that extreme reviews are often not an accurate representation of the business, and are often made by competitors or outliers. However if the vast majority of reviews are positive, you can be pretty sure you are dealing with a reputable company.

Can I have a copy of the general liability insurance and workers compensation documentation?

If someone gets hurt on the job, you could end up paying for their injuries if the company doesn't have insurance.

What warranties are included in my contract?

A warranty is only as good as the company that offers it. Make sure that your pool comes with a good warranty and that the company has a good track record to back up that warranty.

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Do you have a service department?

We have a full-time service department to insure that our customers receive top-notch services even after their pool has been built. If the pool company doesn't have a service department you could end up paying for parts or services that should have a warranty.

How will I be kept informed during the process?

Communication is vital during the building process. Make sure that there is a system of communication set up so that everyone is on the same page throughout each stage of building.

Ask questions about the quality and trustworthiness of the business.

If a company is committed to value and quality of projects, they should be able to tell you what sets them apart from their competitors, why they are trustworthy, and why they have the best product around.

Ready To Get Started?

We can build your dream swimming pool



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**HAYWARD
POOL PRODUCTS**

10 Reasons to Own a Swimming Pool



1. Quality Family Time

When you build a pool, you're creating a fun and relaxing space for your children and family to spend time together without ever leaving the backyard! You'll make lasting memories as there are no distractions such as TV and cell phones at the poolside: Only smiles, games, and the sound of laughter.

2. A Luxurious Lifestyle

Enjoy yourself, it's later than you think – Not only children, but you, too, deserve a swimming pool. A home is not complete without a pool that the kids can splash around in for hours during a hot sunny afternoon, or that adults can enjoy during an evening party. A pool will only improve the quality of your home, family time, and lifestyle.

3. Become Physically Fit

Instead of wasting time driving to a gym, you can use that time actually exercising in your own pool. Swimming is an excellent activity that is recommended for all levels of fitness. Because swimming is a low-impact activity, you can be sure that you're getting a great work out with minimum strain on your body.

4. Throw a Party

A birthday party for kids can be a hassle and exhausting, but when a pool is involved, it's memorable and worth the effort. Kids are not the only ones who enjoy pool parties; adults love to relax by the poolside and create stronger relationships and deeper friendships that will last for years to come.

5. Home Improvement Value

A pool adds to the value of your home and helps to position it as an estate. With a pool your home is no longer just average, but has joined the ranks of a higher level of living that will pique the interests of any future buyer.

6. Unwind and Relax

A pool is one of the most natural stress relievers in the world. When you get home from a busy day at work, take a dip in the pool. Whether you're splashing water with the kids, or doing a few peaceful laps by yourself, you will be able to feel the stress literally wash away.

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7. Long Lasting Fun

A pool is an investment that all members of your family will love no matter what their age. Kids and adults will play games and linger for hours in the water, and with the proper care, your pool will be involved in the favorite memories of those you love for years to come.

8. Stay Cool in the Hot Summer Months

Sometimes the only way to cool down is to take a dip in a clean, cool pool. Installing your own swimming pool will insure that no matter what time of day, you'll be able to beat the heat without hiding out indoors.

9. Convenience

Instead of spending hours at the community pool or playground, with a pool you'll be able to keep an eye on kids while you get your work done. Feel like a dip before work? After a late-night phone call? The water is only a few steps away.

10. Investment

A pool is a physical reminder that family and fun is important. By installing a pool, you are making an investment for your family as well as in your property. Sunny afternoons will never be the same again.

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