

## *9 Questions to Ask Before Choosing a Swimming Pool Builder*

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A pool is a big investment. Before simply walking into the closest pool store and signing a contract, make sure you do your research. Many pool companies may say they have experience, but that doesn't matter if their business practices aren't reputable. Insuring that the company you choose to build with is credible will save you thousands of dollars later on, as well as much time and effort. Save yourself from worry and make sure you ask these 9 important questions before choosing a company to build your pool.

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### **How long have you been in business?**

The length the business has been operating is important because many pool companies do not last more than 5 years. Warranties, contracts, and future services are worthless if the company goes out of business. Make sure the business has a good track record.

### **Have you ever changed your name?**

A name change in the history of the company almost always means there are unfinished pool projects. If you have a quality product under a known name, why would you change the name and start over? We have had the same name for \_\_\_\_\_.

### **Can I get 3 references from people for whom you have previously built a pool?**

A company with good rapport should easily be able to get you three references. If you are able to talk to these people, ask them about the company's attitude and habits throughout the job process. Were there any hidden fees? Was the quality of work not only satisfactory, but excellent?

### **Does the company have a Yelp page?**

Reviews from previous customers are as good as gold in any industry. Be sure to remember that extreme reviews are often not an accurate representation of the business, and are often made by competitors or outliers. However if the vast majority of reviews are positive, you can be pretty sure you are dealing with a reputable company.

### **Can I have a copy of the general liability insurance and workers compensation documentation?**

If someone gets hurt on the job, you could end up paying for their injuries if the company doesn't have insurance.

### **What warranties are included in my contract?**

A warranty is only as good as the company that offers it. Make sure that your pool comes with a good warranty and that the company has a good track record to back up that warranty.

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## Do you have a service department?

We have a full-time service department to insure that our customers receive top-notch services even after their pool has been built. If the pool company doesn't have a service department you could end up paying for parts or services that should have a warranty.

## How will I be kept informed during the process?

Communication is vital during the building process. Make sure that there is a system of communication set up so that everyone is on the same page throughout each stage of building.

## Ask questions about the quality and trustworthiness of the business.

If a company is committed to value and quality of projects, they should be able to tell you what sets them apart from their competitors, why they are trustworthy, and why they have the best product around.

## *Ready To Get Started?*

We can build your dream swimming pool



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